INDEX FOR VOLUME 4

Aldrich, H., In Pursuit of Evidence: Sampling Procedures for Locating New Businesses, 4:367
Aram, J.D., Attitudes and Behaviors of Informal Investors Toward Early-Stage Investments, Technology-Based Ventures, and Coinvestors, 4:333

Block, Z., *see* Sykes, H.B.
Bull, I., Financial Performance of Leveraged Buyouts: An Empirical Analysis, 4:263
Buttner, E.H. and Rosen B., Funding New Business Ventures: Are Decision Makers Biased Against Women Entrepreneurs?, 4:249
Bygrave, W., Fast, N., Khoylian, R., Vincent, L., and Yue, W., Early Rates of Return of 131 Venture Capital Funds Started 1978–1984, 4:93

Cassell, J., *see* Aldrich, H.
Chaimpou, G.F. and Kallet, J.J., EXECUTIVE FORUM: Risk/Return Profile of Venture Capital, 4:1
Chrisman, J.J., Strategic, Administrative, and Operating Assistance: The Value of Outside Consulting to Pre-Venture Entrepreneurs, 4:401
Cooper, A.C., Woo, C.Y., and Dunkelberg, W.C., Entrepreneurship and the Initial Size of Firms, 4:317

Davidsson, P., Entrepreneurship—And After? A Study of Growth Willingness in Small Firms, 4:211
Dubini, P., The Influence of Motivations and Environment on Business Start-Ups: Some Hints for Public Policies, 4:11
Dubini, P., Which Venture Capital Backed Entrepreneurs Have the Best Chances of Succeeding?, 4:123
Dunkelberg, W.C., *see* Cooper, A.C.

Fast, N., *see* Bygrave, W.
Fall, P.N., EXECUTIVE FORUM: The Informal Sector in Developing Countries: Understanding the Organization and Mechanisms for Workable Government Policy Encouragement, 4:291
Feeser, H.R., Incubators and Performance: A Comparison of High- and Low-Growth High-Tech Firms, 4:429
Frombrun, C.J. and Wally, S., Structuring Small Firms for Rapid Growth, 4:107

Gartner, W., *see* Miller, A.
Gartner, W.B., Mitchell, T.R., and Vesper, K.H., A Taxonomy of New Business Ventures, 4:169
Gibson, D.V., *see* Smilor, R.W.
Gilmore, T.N. and Kazanjian, Clarifying Decision Making in High-Growth Ventures: The Use of Responsibility Charting, 4:69
Gorman, M. and Sahlman, W.A., What Do Venture Capitalists Do?, 4:231

Jarillo, J.C., Entrepreneurship and Growth: The Strategic Use of External Resources, 4:133

Katz, J., EXECUTIVE FORUM: Pernurious Strategies for Parsimonious Research: "Little Guy" Alternatives for "Big-Buck" Research, 4:361
Kalleberg, A., *see* Aldrich, H.
Kallet, J.J., *see* Chaimpou, G.F.
Kazanjian, R.K., *see* Gilmore, T.N.
Khan, A.M. and Manopichetwattana, V., Models for Distinguishing Innovative and Noninnovative Small Firms, 4:187
Khoylian, R., *see* MacMillan, I.C.
Khoylian, R., *see* Bygrave, W.
Knight, R.M., Technological Innovation in Canada: A Comparison of Independent Entrepreneurs and Corporate Innovators, 4:281
Kozmetsky, G., *see* Smilor, R.W.
Kulow, D.M., *see* MacMillan, I.C.
Krause, D.S., *see* McBain, M.

MacMillan, I.C., Editor's Note: Toward a Forum for Entrepreneurship Scholars, 4:289
MacMillan, I.C., Kulow, D.M., and Khoylian, R., Venture Capitalists' Involvement in Their Investments: Extent and Performance, 4:27
Malone, S.C., Characteristics of Smaller Company Leveraged Buyouts, 4:349
Manopichetwattana, V., *see* Khan, A.M.
Marsden, P., *see* Aldrich, H.
McBain, M., Going Public: The Impact of Insiders' Holdings on the Price of Initial Offerings, 4:419

McDougall, P.P., International Versus Domestic Entrepreneurship: New Venture Strategic Behavior and Industry Structure, 4:387
Mechner, F., EXECUTIVE FORUM: Present Certainty Equivalents and Weighted Scenario Valuations, 4:85
Miller, A., Gartner, W., and Wilson, R., Entry Order, Market Share, and Competitive Advantage: A Study of Their Relationships in New Corporate Ventures, 4:197
Mitchell, T.R., *see* Gartner, W.B.

Nonaka, I. and Yamanouchi, T., Managing Innovation as a Self-Renewing Process, 4:299

Patricof, A., EXECUTIVE FORUM: The Internationalization of Venture Capital, 4:277

Rea, R.H., Factors Affecting Success and Failure of Seed Capital/Start-Up Negotiations, 4:149
Rosen, B., *see* Buttner, E.H.

Sahlman, W.A., *see* Gorman, M.
Smilor, R.W., Gibson, D.V., and Kozmetsky, G. Creating the Technopolis: High-Technology Development in Austin, Texas, 4:49
Sykes, H.B. and Block, Z., EXECUTIVE FORUM: Corporate Venturing Obstacles: Sources and Solutions, 4:159

Vesper, K.H., *see* Gartner, W.B.
Vincent, L., *see* Bygrave, W.

Wally, S., *see* Frombrun, C.J.
Willard, G.E., *see* Feeser, H.R.
Wilson, R., *see* Miller, A.
Woo, C.Y., *see* Cooper, A.C.

Yamanouchi, T., *see* Nonaka, I.
Yue, W., *see* Bygrave, W.